

We can help improve cash-flow, increase profitability, lessen the administrative burden and free up internal resource.

Our offer to clients is simple. We will provide the expert resource that is required to make a tangible difference across the full range of your purchasing spectrum. We work with many Construction Groups in the UK and over 2000 clients across all sectors.

IMPROVED CASH-FLOW AND INCREASED EBITDA

Auditel have proven track record of delivering improved cash-flow and increased EBITDA within the construction industry for clients such as Bovis, Hargreaves, Galliford Try and many others.

We are well versed in serving this market to ensure that our clients receive best value from their supply chain across their entire indirect spend without any compromise to the quality or service they are getting from their suppliers.

We understand that cash flow will remain a major issue for the majority of companies and is particularly under pressure now since the introduction of Reverse Charge VAT, the rising cost of materials, IR35 implications and late or non-payment of work already completed.

The construction sector is always under considerable pressure to deliver more for less and even before COVID19 and Brexit the construction industry was facing a skills shortage which could increase labour costs and eat further into already tight margins.

This is why proactive and effective cost control is one of the most important factors in driving a profit surplus into the financial statements.

The aim of our engagement is to ensure that our clients improve their supplier relationships, strengthen their negotiating position and improve efficiencies and processes.

This leads to time and resources being released back into the business. It is not purely about price!



Professional, efficient & above all else - value for money

"We have always found the service provided to be professional, efficient and above all else value for money. Being able to draft in an expert with an extensive network of industry specific suppliers enabled us to quickly reduce costs, develop relationships and improve service delivery."

Managing Director, Boden Group

FREE confidential audit of supplier spend

HOWEVER, the cost savings can be remarkable, 6 & 7 figure annual improvements to profit are not unusual.

And we can do it with no direct cost to the client.

With our self-funding contingency model, we can release cash back into the business that can be reallocated to their immediate priorities. We do not invoice our clients until they have seen the savings achieved and banked, our fee is raised against reported evidenced gains and NOT on projected gains

We work closely with our client's operations, procurement & finance teams to add value by bringing in specialist expertise as and when required to help them redirect resources from their overheads to frontline projects and improve the bottom-line.

Auditel have a network of over 100 procurement specialists who are all experts in their own field, and we cover over 100 different cost categories, from energy to fleet, waste management to mobiles, office stationery to workwear. We bring these experts in on a project-by-project basis for our clients to give them the expertise just when they need it.

We can offer a free confidential audit of supplier spend to your business at no cost or commitment.

The audit will provide a clear understanding of the organisation's current position and identify opportunities to improve your cash-flow and increase profitability across your entire indirect supplier spend.

Some of the areas that we typical support within the construction sector:

- **Building materials**
- **Fleet**
(commercial and non-commercial)
- **Plant & equipment**
- **Fuel**
- **PPE and workwear**
- **Signage**
- **Marketing offices**
- **Logistics**
- **Janitorial supplies**
- **Laundry**
- **New connections**
(energy and communications)
- **Communications and IT**
(mobiles, voice, data, hardware, software)
- **Carbon neutral**
- **Hire purchase and lease assets and equipment**
- **Compliance and HR**
(ESOS, Private Health Cover, Employee Benefits, etc.)

If you would like more information or to arrange a FREE confidential audit of supplier spend please call:

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Strategic procurement built-in for Bovis Homes Group plc

"I always appreciate the fact that Auditel are on top of their work, I never have to chase. Their reporting is concise, accurate and provides me with valuable data to monitor group spends and activity."

**Head of Group Procurement,
Bovis Homes Group plc**